

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Date - 31 March 2008

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels (Group)						
		Up to the period			Same period of the previous year		
	Channels	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents						
2	Corporate Agents-Banks						
3	Corporate Agents -Others	4	9,012	325.46	3	3,067	1.38
4	Brokers						
5	Micro Agents						
6	Direct Business						
	Total(A)	4	9,012	325.46	3	3,067	1.38
1	Referral (B)						
	Grand Total (A+B)	4	9,012	325.46	3	3,067	1.38

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold